

AAA WCNY Announces WNY Insurance Acquisition

AAA acquires Mesi Agency, Inc.

Elizabeth Carey
Monday, June 1, 2026

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AAA Western and Central New York is pleased to announce an expansion of its insurance division, AAA Members Insurance Agency of Western & Central New York, Inc. Effective June 1, Mesi Agency, Inc. will become "Mesi Insurance Agency, a division of AAA Western and Central New York" following a business acquisition. Mesi Insurance Agency is located at 759 Dick Rd. in Cheektowaga.

With nearly 40 years in business, Mesi Insurance Agency is known as a small company with large values. Through this acquisition, Mesi can maintain its feel as a successful hometown agency with the added strength, support, and resources of AAA Insurance. As part of the acquisition, customers will benefit from:

- **Expanded services:** Access to a wider range of insurance products and services to meet customers' evolving needs, along with an array of roadside, travel, and other exclusive AAA perks.
- **Enhanced customer support:** A larger team ready to assist with any questions or concerns.
- **Convenient locations:** Continued service at the agency office in Cheektowaga, plus access to additional AAA offices throughout the region.

Founder Joe Mesi and his team of two employees are now part of AAA. No jobs have been eliminated as part of this transition, and the same people will continue to serve customers and support their insurance needs.

“By combining Mesi Insurance Agency’s established regional presence with AAA’s resources, clients will benefit from expanded services and enhanced support without losing the trusted relationships they rely on,” said Chris Lawrence, Director of Insurance at AAA Western and Central New York. “We’re excited to welcome the Mesi team to AAA Western and Central New York.”

Joe Mesi shared a heartfelt message with his clients, “I want to reassure you that your coverage, service, and relationships will remain unchanged. The team you know and trust will continue to serve you, and just as importantly, I will remain actively involved and available to you.”

AAA Members Insurance Agency has been a trusted provider of personal and commercial insurance solutions since 2006 with a focus on exceptional customer service and comprehensive coverage options with a dedication to meeting the diverse needs of individuals, families, and businesses. The strategic acquisition enhances AAA Insurance's portfolio and underscores AAA Insurance's commitment to expanding its service offerings and delivering comprehensive insurance solutions.

“Clients of both AAA Insurance and Mesi Insurance Agency can expect a seamless transition, with uninterrupted service and the same high level of coverage and support they’ve come to trust,” said Marke Dickinson, President and CEO of AAA Western and Central New York. “This acquisition underscores AAA’s long term commitment to our customers and positions us to deliver expanded services and innovative solutions for individuals and businesses throughout the region.”

Current policies and agents will not change amid this transition. If customers have any questions, they can call Mesi Insurance Agency at 716-626-3355 or visit AAA.com.

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